Opportunities to improve value in health following the COVID-19 pandemic

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### Dramatic effects of the pandemic on care use



Source: Mehrotra et al., *The impact of the COVID-19 pandemic on outpatient visits: Practices are adapting to the new normal*(Commonwealth Fund, June 2020)

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### Learning from this dramatic change in care delivery

- COVID-19 presents unique opportunity for natural experiments
- What are the consequences of stalled routine & elective care?
- How can we rethink the way we allocate funds to providers or services?



### First, stop paying for things that are known to be low-value



Image credit: Rex Gee (rexgee.com)

- Expenditures for low-value care exceed \$300 billion per year
- With low-value care, risk of disease transmission > potential clinical benefits
- Solutions involve both
  - Demand side (e.g. cost-sharing, eliminating reimbursements)
  - Supply side s (e.g. site neutral payments, capitation)

Exploit **temporal** variations in pandemic severity & public health orders

- Researchers may track health of populations over time
- Identify overall changes associated with pandemic
- Limitations:
  - Difficult to parse out effects of treatment from effects on the economy, mental health, etc.
  - Cannot make causal claims regarding particular types of care



Source: Woolf et al., *Excess deaths from COVID-19 and other causes, March-April 2020* (JAMA 2020)



Source: The New York Times, *See how all 50 states are reopening (and closing again)*. Accessed September 29<sup>th</sup>, 2020.

### ... or **spatial** variations

- Burden of COVID-19 is unequally distributed across geography
- State policy responses also varied in timing, length, and breadth
- Plausibly exogenous to specific disease processes
- Event study & synthetic control designs may identify effects on short-& long-term outcomes

# Exploit **temporal** variations in pandemic severity & public health orders...

#### ... and spatial variations



Source: Courtemanche et al., Strong social distancing measures in the United States Source: Lyu & Wehby, Community use of face masks and COVID-19: reduced the COVID-19 growth rate (Health Affairs, May 2020) Evidence from a natural experiment of state mandates in the U.S. (Health Affairs, June 2020)

# Utilize novel data sources on individual responses to COVID-19



- Much early COVID-19 research leveraged large existing databases
  - Cross-sectional & potential for ecological fallacies
- New survey data are now available or forthcoming:



- Census Bureau Household Pulse
- Careful analyses could isolate and study health effects in households



# Use integrated health systems as comparison groups

- Finding a control group during a pandemic is hard
- Integrated health systems may provide useful targets
  - E.g. Kaiser Permanente, Veterans Health Administration (VHA), Intermountain Healthcare
    Comparisons of telemedicine versus in-person care
    Financial stability of different care models
- Bonus: Robust electronic health records, VHA integration of data from Medicare & Medicaid



# Capitated payments encourage value in health & pandemic resilience

- Under capitation, provider revenue is tied to the number of enrolled patients
- Low-value care is disincentivized
- Hospitals losing billions in revenues, health care employment declining
- Capitation payments are less sensitive to demand shocks



Image credit: Post Carbon Institute (resilience.org)







